



December 14, 2012

To: Executive Board

Subject: **Sole-Source Contract Award – SMART*Bus* System Support and Maintenance**

Recommendation

Authorize the Executive Director to negotiate final contract terms and conditions and execute a three-year agreement in the base amount of \$828,995.36 with ACS Transport Solutions, Inc. (ACS) for Software Support and Maintenance of Foothill Transit's SMART*Bus* System.

Analysis

Foothill Transit's SMART*Bus* system, procured from Orbital (predecessor contractor to ACS) 2002 and implemented in 2007, is a computerized system of on-board equipment and other equipment housed at Foothill Transit's Arcadia and Pomona operating facilities as well as the agency's West Covina administrative offices that tracks, measures, and reports on bus information. This information is used to monitor and control on-street service and display bus arrival times to customers.

The SMART*Bus* system has become an integral part of the monitoring and management of Foothill Transit's day-to-day operations. It currently provides data to the TransTrack business intelligence system, the Regional Integration of Intelligent Transportation Systems (RIITS), and will provide the source data for the upcoming implementation of Foothill Transit's NextBus real time passenger information system.

On November 23, 2012 the latest update of the ACS system, which is fully compatible with Foothill Transit's virtual computer server environment, was installed as scheduled. ACS provided continued support and maintenance of the prior version of the software until the new version was installed through an informal agreement with Foothill Transit. The informal agreement had a termination date of October 30, 2012. To assure full software support of the Foothill Transit SMART*Bus* system, Foothill Transit will need to enter into a new formal agreement with ACS. The agreement will have a base term of thirty two months at a cost of \$828,995.36 as set forth below with two available option years.

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|----------------------|------------------------------|
| Remainder of FY 2013 | \$194,897.36 |
| FY 2014 | \$308,558.00 |
| FY 2015 | \$325,580.00 |
| FY 2016 | \$343,453.00 (Option Year 1) |
| FY 2017 | \$362,220.00 (Option Year 2) |



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ACS is the only provider of support and maintenance of its software system. As such, this contract award represents a sole-source procurement.

Budget Impact

The cost of the ACS Software Support and Maintenance contract is included in the FY 2013 Information Technology operating budget and will be included in future budgets.

Sincerely,

A handwritten signature in black ink, appearing to read "Donald Luey".

Donald Luey
Director of Information Technology

A handwritten signature in black ink, appearing to read "Doran J. Barnes".

Doran J. Barnes
Executive Director